



AUDIT

- Auditing A Community Bank Trust Department
- Auditing Assets
- Auditing Liabilities and Other Activities
- Auditing: The Basics
- Bank Information System Auditing
- Internal Auditing Working Papers
- Regulatory Accounting and Operational Auditing
- Understanding Fraud for Internal Auditors

BANK SECURITY

- Crisis Management and Emergency Response Planning
- How to Respond to an Active Shooter
- Physical Information Security
- Robbery Prevention Techniques for Security Officers, Executives and Managers
- Robbery Response & Aftermath Techniques for Security Officers
- Robbery Response Techniques for All Personnel
- Security: An Orientation
- Security: Laws, Rules and Regulation
- Security: Personnel
- Security: The Department
- The Annual Security Program Report
- Workplace Violence Issues for Security Officers
- Workstation Security Essentials for Bank Employees

COMPLIANCE – BANK REGULATIONS

- Advertising Compliance
- Agricultural Lending
- Appraisal Standards
- Bank Secrecy Act: BSA & Compliance Officers
- Bank Secrecy Act: Customer Due Diligence & Beneficial Ownership
- Bank Secrecy Act: Frontline & Deposit Operations
- Bank Secrecy Act: Information Sharing
- Bank Secrecy Act: Lenders and Loan Operations
- Bank Secrecy Act: OFAC Compliance
- Bank Secrecy Act: Overview for All Personnel
- Bank Secrecy Act: Red Flags
- Bank Secrecy Act: Reporting and RecordhiKF0 Tc[]0 Tw.rc[]0 T tandc[]-1.35 -1.12 TD[]33.batct: RHumabber[]3crera & CompJ[]15ity

COMPLIANCE – BANK REGULATIONS CONT.

- Regulation M: Consumer Leasing
- Regulation O: Insider Lending – In Depth
- Regulation O: Insider Lending – Overview
- Regulation P: Gramm-Leach-Bliley Act
- Regulation Z: Ability to Repay & Qualified Mortgages
- Regulation Z: Adjustable Rate Mortgage Loans
- Regulation Z: APR & Finance Charge
- Regulation Z: Closed-end Credit (Non-Real Estate)
- Regulation Z: Closed-end Credit (Real Estate)
- Regulation Z: Credit Card Rules
- Regulation Z: High Cost Mortgage Loans (HOEPA)
- Regulation Z: High Priced Mortgage Loans (HPML)
- Regulation Z: Loan Originator Compensation
- Regulation Z: Open-end Credit (Non-Real Estate)
- Regulation Z: Open-end Credit (Real Estate)
- Regulation Z: Overview
- Regulation Z: Periodic Statements
- Regulation Z: Private Education Loans
- Regulation Z: Right of Rescission
- Regulatory Examination Preparation
- RESPA: Disclosure Requirements
- RESPA: Escrow
- RESPA: Homeownership Counseling Notice
- RESPA: Kickbacks & Affiliated Business Arrangements
- RESPA: Overview
- Right to Financial Privacy
- SAFE Act Training for MLOs
- SAFE Act Training for Program Administrators
- Servicemembers Civil Relief Act
- Social Media for Banks
- Understanding UDAAP

COMPUTER SKILLS

- Cloud Computing: An Introduction
- Microsoft Office Access 2010
- Microsoft Office Excel 2010
- Microsoft Office Outlook 2010
- Microsoft Office PowerPoint 2010
- Microsoft Office Word 2010

CUSTOMER SERVICE / SALES

- Creating Valuable Customer Relationships
- Customer First Series
- Employee Motivation
- Marketing Basics
- New Business Development: Cold Calling
- Product Knowledge & Cross-Selling
- Providing Service Excellence
- Sales is Just Great Service!
- Sales: Closing
- Sales: Cold Calls
- Sales: Qualifying Prospects
- Sales: Team Effectiveness
- Sales: Telephone Skills
- Sales: The Basics
- Selling Your Idea
- Social Media Marketing
- Telepro Online
- The Value of Brands

FINANCE

- Basics of Budgeting
- Business Finance Basics
- Financial Management for Small Business Cert.
- How to Build a Profitable Customer Base
- Interpreting Financial Statements

HEALTH & SAFETY

- Coronavirus Preparedness for Employers and Employees
- Earthquake Preparedness
- Everyday Ergonomics
- First Aid Basics
- H1N1 Flue Preparedness for Employees
- H1N1 Flue Preparedness for Employers
- Hazard Communication
- Health & Safety for Small Business
- Incident Investigation
- Ladder Safety
- Manual Material Handling and Back Safety
- Office Safety
- Safe Driving
- Safety and Health Awareness
- Safety Attitudes and Actions
- Safety in Fire Prevention
- Slips, Trips and Falls

HUMAN RESOURCES

- Affordable Care Act for Banks
- Americans with Disabilities Act Training for Banks
- Americans with Disabilities Act Training for Frontline Staff
- Americans with Disabilities Act Training for Managers
- Anti-Boycotting Compliance
- Coaching for Improved Performance
- Compensation and Benefits Planning for Small Business
- Creativity and Innovation in the Workplace
- Delivering Effective Feedback
- Developing Diverse Teams
- Discharging an Employee
- Diversity in the Workplace
- Doing Performance Reviews
- Effective Approaches to Employee Discipline
- Effective Performance Feedback
- Employee Disciplining
- Employee Performance Recognition
- Equal Employment Opportunity and Affirmative Action for Managers and Supervisors
- Equal Employment Opportunity and Affirmative Action for Senior Management & HR
- Equitable Treatment: A Guide for Supervisors
- Establishing Performance Goals & Expectations
- Ethics for Bankers
- Family and Medical Leave Act
- Handling Violence in the Workplace
- Harassment Prevention Training [Connecticut]
- Harassment Prevention Training [New York]

HUMAN RESOURCES CONT.

- Harassment Prevention Training for Employees [California] (SB1343)
- Harassment Prevention Training for Employees [US]
- Harassment Prevention Training for Supervisors [California] (AB1825)
- Harassment Prevention Training for Supervisors [US]
- Hiring Right
- Interviewing Job Candidate
- Leaves and Accommodations
- Let's Talk About Racism
- Performance Appraisal Basics
- Prevencion de acoso de Supervisor [US]
- Prevencion de acoso de Empleados [California] (SB1343)
- Prevencion de acoso de Empleados [US]
- Prevencion de acoso de Supervisor [California] (SB1825)
- Prevencion del acoso [Connecticut]
- Prevencion del acoso [New York]
- Succession Planning
- Supervisory Law
- Train-the-Trainer (3 Modules)
- Unconscious Bias
- Wage and Hour
- Whistleblowing
- Workplace and Personal Skills Certificate

INFORMATION SECURITY

- Business Continuity Management for Banks
- Common Frauds and Scams
- Cyber & Information Security Overview for Employees
- Cyber & Information Security Overview for Sr. Management & Directors
- Fundamentals of IT Security
- Gramm-Leach-Bliley Act Overview
- How to Comply with HIPAA – A General Overview
- Managing Mobile Devices for Banks
- Phishing and Ransomware

MANAGEMENT / LEADERSHIP

- Acting Effectively on a Team
- Change Management
- Change Management Series
- Conflict Management
- Delegating
- Delegation
- Developing A Strong Leadership Team
- Empowering Your People
- From Peer to Supervisor
- Introduction to Emotional Intelligence
- Introduction to Risk Management
- Leadership for the Future
- Making Change Successful, not Stressful
- Meeting Effectiveness
- Negotiating Skills for the Professional

MANAGEMENT / LEADERSHIP CONT.

- Operations Management
- Problem Solving in the Workplace
- Problem Solving: The 5 Steps
- Project Management
- Running Effective Meetings
- Running Effective Teams
- Strategic Management Certificate
- Strategic Management for Your Organization
- Succeed as a Supervisor
- Team Problem Solving
- Time Management
- Unfair Competition
- Using Leadership Basics
- Work Process Basics

PERSONAL DEVELOPMENT

- Business Etiquette: Accelerate Your Career
- Developing Brand You
- Email Etiquette
- Employee Time Management
- Individual Anger Management
- Individual Goal Contract
- Individual Goal Personalization
- Individual Goal Setting
- Individual Goals and Challenges
- Individual Leadership Power
- Individual Listening Skills
- Individual Priority Management
- Individual Productivity Enhancement
- Managing a Remote Workforce
- Managing Anxiety During a Pandemic
- Managing Workplace Stress
- Managing Your Career Path
- Networking Your Career Path
- Reaching Personal Goals
- Running A Virtual Office
- Strategies for Meeting Goals
- Time Management for Employees
- Working from Home Effectively

TELLER TRAINING

- Balancing 101
- Check Cashing
- Checks 101
- Currency 101
- Deposits 101
- Handling Money
- Introduction to Compliance for Tellers
- Telephone Basics
- Teller Basics
- Understanding Endorsements

STATE OF CALIFORNIA SPECIFIC COURSES

- California and Federal Leaves of Absence
- California Consumer Privacy Act
- California Transparency in Supply Chains Act Compliance
- Prevencion del acoso para los empleados de California (cumple con SB1343)
- Prevencion del acoso para los supervisors de California (cumple con AB1825)
- Preventing Harassment and Illegal Discrimination for Employees (SB1343 Compliant)
- Preventing Harassment and Illegal Discrimination for Supervisors (AB1825 Compliant)
- Supervisor's Guide to Meals, Rests, Wages and Hours Worked
- Supervisory Law - California